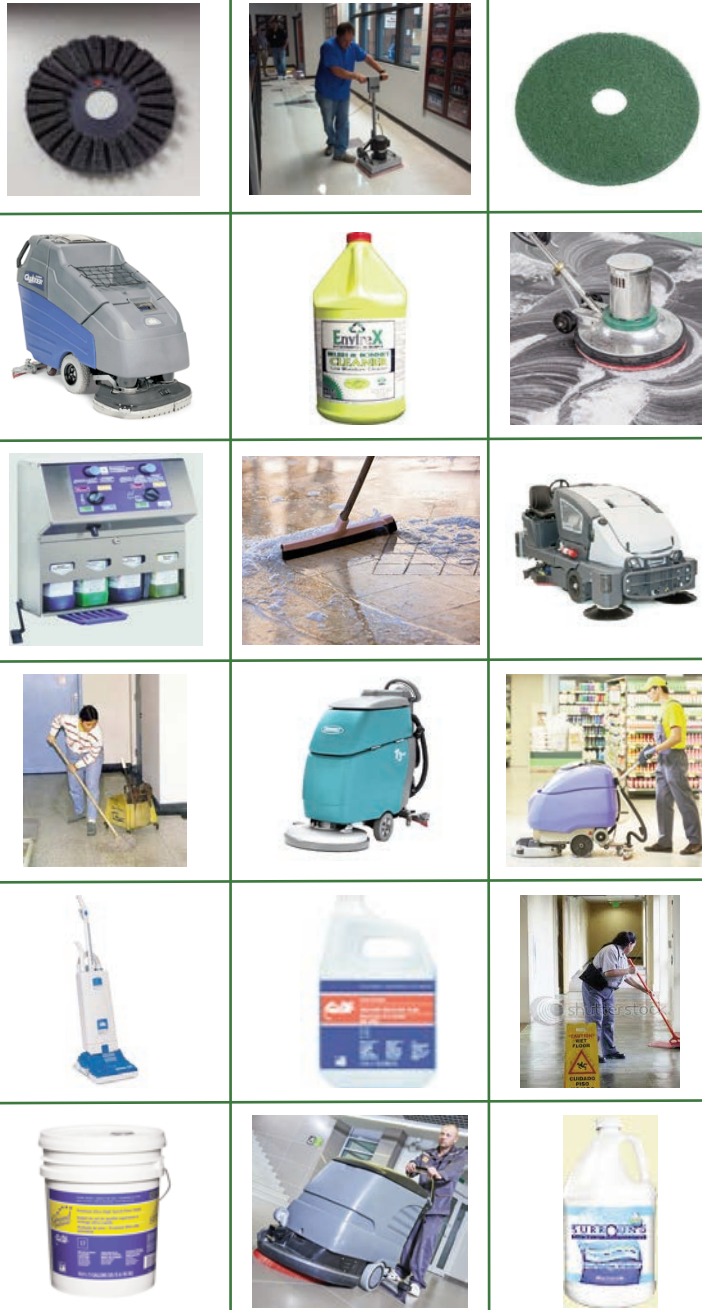


Commercial Flooring Maintenance

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5th Edition Completed Study Prospectus Spring 2018



The 2017 NA Market For Commercial Flooring Maintenance

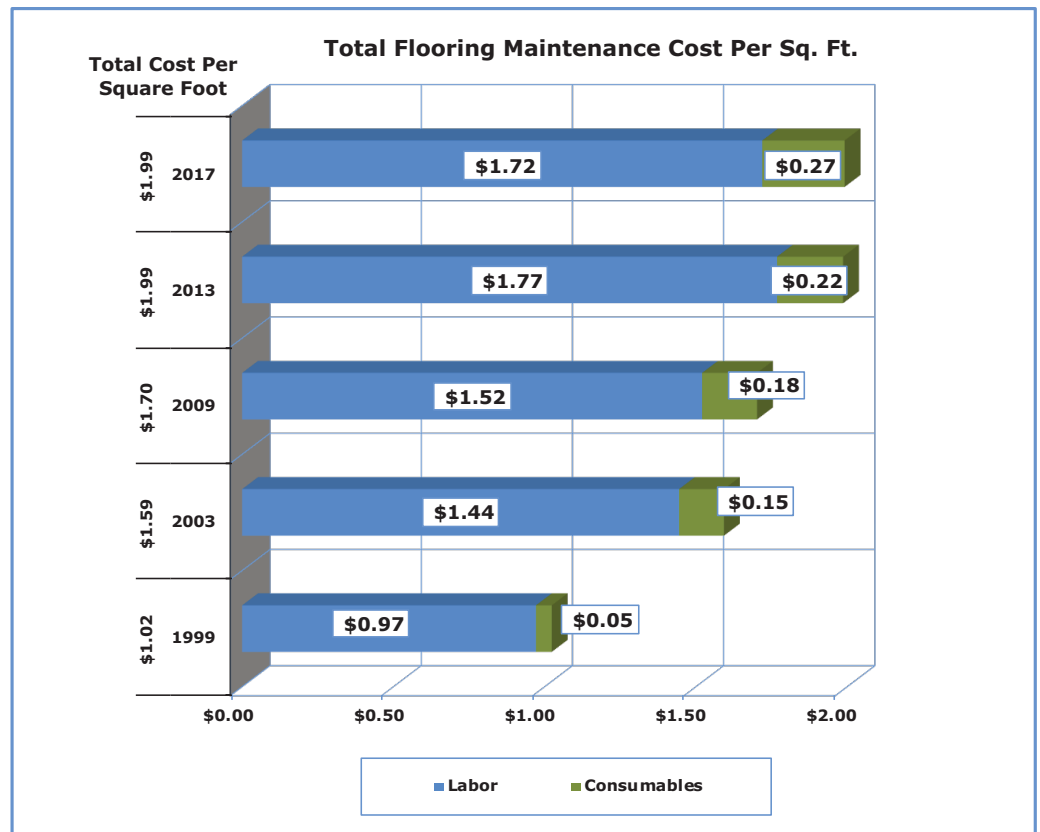
Completed Report is Now Available

Ciprus Limited LLC is pleased to announce the completion of the 5th Edition of The North American Market for Commercial Flooring Maintenance. The report has been published in 1998, 2004, 2009 and 2013 and now 2017.

The research consists of highly detailed interviews with 1,400 flooring maintenance professionals across North America. The report is presented in PDF format and contains over 2,300 pages of detailed analysis of maintenance labor expended, cleaning chemicals/products consumed and equipment used to maintain floors in 30 areas of application in 7 establishment types.

The 2017 5th Edition marks a major revision of the research focusing on end-use market segments and away from the flooring surface orientation. Detailed maintenance information for 16 different flooring surfaces is now contained in each of 7 Establishment Chapters including Offices, Manufacturing, Retail, Education, Healthcare, Hospitality and Transportation.

The 2017 Report provides a robust review of 16 flooring surfaces: Vinyl Sheet, Linoleum Sheet, Rubber Sheet, Vinyl Tile, Luxury Vinyl Tile, Linoleum Tile, Carpet & Carpet Tile, Polished & Unfinished Concrete, Stone, Terrazzo, Factory & Site Finished Wood, Laminate and Ceramic Tile. Data is captured by Building Service Contractors and internal Maintainers in 4 establishment sizes.



The 2017 NA Market For Commercial Flooring Maintenance

Important Changes in the 2017 Study

The 2017 Study includes a total revision from a flooring surface orientation to an end-use market orientation. See table below.

New End-Use Market Orientation Including Separate Data for Restaurants

Establishment Type	Major SIC Classification	SIC Description
Offices		
	60-67	Finance, Insurance, Real Estate
	72	Personal Services
	73	Business Services
	81	Legal Services
	83	Social Services
	20-39	Manufacturing
	50-51	Wholesale Trade
	86	Membership Organizations
Manufacturing		
	20-39	Manufacturing
Retail Stores		
	52	Building Materials
	53	General Merchandise
	54	Food Stores
	55	Auto Dealerships
	56	Apparel Stores
	57	Home Furnishings
	58	Eating & Drinking Places
	59	Misc. Retail Stores
Education		
	8211 8221, 9902, 9903 8221-99	Elementary Secondary Universities
Healthcare		
	8062-69 8051-59 8011-49, 8071-99	Hospitals, Nursing Clinics Drs Offices
Hospitality		
	70	Hotels, Motels, Casinos, Inns
Gov't & Misc.		
	91-97	Government (Federal, State, Local)
	78-79	Amusements
	75	Auto Services
	76	Misc. Repair Services
	89	Other Misc. Services
Transportation		
	41-49	Transportation

The 2017 NA Market For Commercial Flooring Maintenance

16 Flooring Surfaces: Now Including Luxury Vinyl Tile

Emphasis on Luxury Vinyl Tile, Concrete For the 2017 Edition we are showing Luxury Vinyl Tile as a separate flooring type in both the overall summary data and detailed establishment chapter data. Luxury Vinyl has grown to be a major flooring surface with its own maintenance properties. Concrete, another major flooring surface, is detailed in both Unfinished and Polished versions.

Flooring Surfaces Included in the Research		
Carpet & Carpet Tile	Ceramic Tile	Concrete Polished
Concrete Unfinished	Laminate	Linoleum Sheet
Linoleum Tile	Luxury Vinyl Tile (LVT)	Rubber Sheet
Rubber Tile	Solid Vinyl Tile (SVT)	Stone
Terrazzo	Vinyl Enhanced Tile (VET)	Vinyl Sheet
Vinyl Tile (VCT)	Wood Factory Finish	Wood Site Finish

The research is divided into 3 key components

Market Size The report documents the 2017 Commercial Flooring Market Size in terms of square feet maintained. Each of the 3 components presents a comprehensive review by Establishment Type, Size, Flooring Surface, Area of Application and Internal Maintainers vs BSC.

- **Maintenance Labor** Hours and Dollars of Maintenance Labor by specific maintenance activity
- **Maintenance Products Consumed** Units and Dollars of maintenance chemicals used, the purchase source as well as the purchase decision maker and brands used.
- **Equipment Used** to Maintain Flooring Surfaces including the equipment brand, specific type, average age, purchase source, service source, purchased new or used and the year of most recent purchase
- **Square Feet Maintained** is documented throughout the report by all of the parameters listed above.

Growth Rates Past and projected growth by product category, market segment and establishment size are analyzed over a 21 year time span from 1999 to 2020. Data from the previous 4 studies is presented for comparison purposes.

The 2017 NA Market For Commercial Flooring Maintenance

Maintenance Activities Both primary and sub maintenance activities are documented in great detail by flooring surface.

Primary Activity			
Sweeping		Polishing	
Washing		Resurfacing	
Sub Activity			
Sweeping	Dry Mopping Manual	Washing & Scrubbing Continued	Shampooing (Old Term)
	Sweeping - Manual		Spot Cleaning
	Power Sweeping		Pressure Washing
	Vacuuming		Burnishing
Washing & Scrubbing	Extraction Cleaning	Polishing	Polish/Buff - Low Speed
	Scrubbing - Manual		Power Polish/Buff High
	Power Scrubbing		Resurface/Reseal
	Damp Mopping		Polishing/Waxing
	Wet Mopping - Manual	Resurfacing Finishing Repairing	Resurfacing
	Spin Bonnet Cleaning		Stripping
	Dry Extraction		Sand & Recoat
	Encapsulated Cleaning		Site Applied Urethane
Dry Encapsulation		Repair/Replacement	

30 Areas of Application: The study documents flooring maintenance and consumption of maintenance products by specific area:

Areas of Application	
Rest Rooms	Physical Plant/Boiler/Power House
Food Service - Dining Areas	Classrooms
Food Service - Food Counter	Auto Service Areas
Food Service - Kitchen, Back of House	Storage Areas/Warehouse Areas
Corridors & Hallways	Shipping & Receiving
Public Assembly	Vehicle Parking Areas
Offices	Dorm Rooms
Guest Rooms	Manufacturing Areas
Administrative Areas	Entire Facility
Lobbies	Outdoor Pedestrian Walkways
Elevators	Healthcare - Patient Rooms
Recreational Areas	Healthcare - Interventional (OR/ER)
Retail Showrooms/Display Floors	Healthcare - Therapy
Retail Cash Wrap	Healthcare - Diagnostic (Labs)
Pedestrian Walkways	Healthcare - Nursing Stations

The 2017 NA Market For Commercial Flooring Maintenance

Establishment Size The study analyzes maintenance of each flooring surface establishment size as follows:

Establishment Size	Number of Employees
Small	1 to 34
Medium	35 to 249
Large	250 to 499
Very Large	500+

8. **Maintenance Products** The use of maintenance products and systems is quantified in units and dollars by flooring surface category and by brands consumed:

Maintenance Product Categories (see technical appendix for details)
Cleaners and Shampoos, Encapsulates
Disinfectants and Sanitizers
Finishes & Waxes
Pads, Bonnets, Disks as well as machine consumables (squeegees, batteries, filters etc)
Strippers

9. **Maintenance Equipment Used and Purchased** is documented by flooring surface being maintained and by specific maintenance practices as well as the area of application by equipment brand.

Maintenance Equipment Used and Purchased - by Equipment Family
Extractors, Bonnet Cleaners, Shampoos
Buffers, Burnishers
Power Scrubbers
Power Strippers
Sanders, Strippers, Resurfacers
Vacuum and Vacuum Systems

10. **Maintenance Frequency** is analyzed in matrix format by flooring surface, by area of application within the establishment and by market segment and size for internal maintainers and BSC's.

The 2017 NA Market For Commercial Flooring Maintenance

All New for 2017 Chapters Organized by End-Use Markets

11. **Internal Maintenance Providers & Building Service Contractors**

The study also analyzes who is providing flooring maintenance internally or through the use of Building Service Contractors (BSC's).

12. **Trends & Issues** Trends and issues are detailed according to a series of statements developed by the research sponsors that included tradeoffs between shininess and the perception of a clean floor, reduction of daily burnishing, the greater use of machines as well as the reduction of cleaning chemicals by using water and others.

13. **Chapter Organization** The report is organized into 7 major chapters by establishment type, offices, manufacturing, retail, education, healthcare, hospitality and transportation. The data is coded to allow for additional analysis by restaurants, food manufacturing, elementary, secondary and higher education and additional subsegments in the healthcare market.

In this totally redesigned 5th Edition of the report, we have restructured the report by market segment and within each market segment by specific flooring types.

14. **Projection to the Total North American Market** Another major upgrade is the usage of the results of the 3 past research studies used to project findings from this research to the total North American Universe of establishments. To do this we combined the past 3 Commercial Flooring Maintenance Editions comprising nearly 1 billion installed square feet of flooring. We also used this data to project flooring maintenance by area of application. This new approach provides a more robust body of data from which to project.

We are now reporting 30 application areas including Food Service Food Counter and Back of House, Retail Cash Wrap, Healthcare Patient Rooms, Interventional, Therapy, Diagnostic and Nursing Stations. Restaurant costs are reported in the Retail Chapter.

The resulting revision of the report and additional descriptions of the North American Flooring Maintenance market has resulted in a report of over 2300 pages featuring, more data, additional graphics and matrix tables. Simply put, the current 5th Edition is the most comprehensive body of flooring maintenance information available anywhere.

The 2017 NA Market For Commercial Flooring Maintenance

Deliverables, Pricing & Terms

The complete report contains over 2,304 pages of data, charts, tables, summary tables, graphs and a detailed assessment of each of the 16 flooring surfaces, 28 application areas and 7 establishment types included in the research. The report documents maintenance activity by 4 establishment sizes as well. This study is the most comprehensive report on commercial flooring maintenance ever published in one easily referenced document.

The information has been developed through a massive database of 1,400 detailed interviews with business establishments across the North America and through many hours of detailed analysis to provide the most complete body of research on commercial flooring maintenance available.

Each subscription - full report or individual chapters includes a downloadable PDF report.

All subscriptions include unlimited telephone consultation.

For more information please call John Ciprus at Ciprus Limited at (860-767-7685 or 860-575-9040 cell or john.ciprus@ciprus.com.

Ciprus 5th Edition Commercial Flooring Maintenance Price Schedule

Report and Chapter	Pricing Schedule - Individual Chapters							
	Complete Report	Offices	Manu- facturing	Retail	Education	Health- care	Hos- pitality	Trans- portation
All Prices Include 3 CD Copies	\$30,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000
Total Pages	2,304	453	453	453	453	453	453	453
Projections and Highlights	190	151	151	151	151	151	151	151
Introduction	91	22	22	22	22	22	22	22
Executive Summary		51	51	51	51	51	51	51
North American Projection	26	27	27	27	27	27	27	27
Sample Description	49	29	29	29	29	29	29	29
Summary All Surfaces	24	22	22	22	22	22	22	22
Each Flooring Chapter	2,114	302	302	302	302	302	302	302
Projection Tables	175	25	25	25	25	25	25	25
Color Summary Charts	182	26	26	26	26	26	26	26
Matrix Data Tables	1757	251	251	251	251	251	251	251

* Orders for more than one chapter will receive a 10% discount.

Report Outline by Chapter

Introduction, Objectives, Executive Summary

91 Pages

Introduction

Introduction - Total Number of Maintenance Activities for 2013

- A. Flooring Surfaces Included in the Study
- B. Flooring Maintenance - Areas of Application
- C. Flooring Maintenance - Size of Establishments
- D. Establishment Types Included in the Study - SIC Codes
- E. 2013 Report Methodology & Terms Used
- F. Key Maintenance Activities
- G. Key Consumable Categories and Codes
- H. Key Equipment Codes
- I. Sources of Consumables and Equipment and Purchase Decision Makers
- J. Report Organization
- K. Sample Size and Description
- L. Three Major Flooring Maintenance Components in the Study
- M. Research Objectives and the Interview Process
- N. Typical Respondents
- O. Annual Maintenance Frequency - All Flooring Surfaces

Executive Summary - Charts

- 1. Maintenance Total Cost Per Square Foot 2017 vs 2013 vs 2009 vs 2003 vs 1999
- 2. Total Cost per Sq. Ft. by Flooring Surface 2017 vs 2013 vs 2009 vs 2003 vs 1999
- 3. Total Cost per Square Foot by Key Area of Application 2017 vs 2013 vs 2009
- 4. Maintenance Frequency by Key Area of Application 2017 vs 2013 vs 2009
- 5. Consumable Usage by Key Area of Application 2017 vs 2013 vs 2009
- 6. Equipment Usage by Key Area of Application 2017 vs 2013 vs 2009
- 7. Key Consumable Brands Used - 2017
- 8. Equipment Usage by Key Types of Equipment 2017 vs 2013
- 9. Key Manual and Power Equipment Brands Used - 2017
- 10. Leading Power Equipment Brands by Key Type
- 11. Summary of Key Maintenance Activities -2017 vs 2013 vs 2009
- 12. Trends and Issues - Summary of Question 5
- 13. Trends and Issues - Summary of Question 6
- 14. Summary of Equipment Sources by Key Equipment Type
- 15. Summary of Consumable Sources by Key Consumable Type
- 16. Summary of Consumable Decision Makers by Key Consumable Type
- 17. Maintenance Labor Cost Per Square Foot -2013 vs 2009 vs 2003 vs 1999 - \$'s Summary
- 18. Maintenance Consumables Cost Per Square Foot - 2017 vs 2013 vs 2009 vs 2003 vs 1999 - \$'s Summary
- 19. Maintenance Labor & Consumables Cost Per Square Foot - 2017 vs 2013 vs 2009 vs 2003 vs 1999 - \$'s Summary

Matrix Tables

- 20. Q5A - A shiny floor or shininess indicates a clean floor? By Size & BSC vs Internal Maintainer
- 21. Q5A - A shiny floor or shininess indicates a clean floor? By Establishment Type
- 22. Q5B - I am willing to give up gloss level to achieve cost savings in maintenance - By Size & BSC vs Internal Maintainer
- 23. Q5B - I am willing to give up gloss level to achieve cost savings in maintenance - By Establishment Type
- 24. Q5C - We have reduced our daily burnishing for vinyl tile - By Size & BSC vs Internal Maintainer
- 25. Q5C - We have reduced our daily burnishing for vinyl tile - By Establishment Type?
- 26. Q5D - We use cleaners, finishes or select flooring or pads that reduce the need for daily burnishing - By Size & BSC vs Internal Maintainer
- 27. Q5D - We use cleaners, finishes or select flooring or pads that reduce the need for daily burnishing - By Establishment Type?
- 28. Q5E - We use outdoor sweepers modified to sweep carpet - By Size & BSC vs Internal Maintainer
- 29. Q5E - We use outdoor sweepers modified to sweep carpet - By Establishment Type?
- 30. Q5F - We tend to use machines now where we used to clean manually (dust and wet mopping) - By Size & BSC vs Internal
- 31. Q5F - We tend to use machines now where we used to clean manually (dust and wet mopping) - By Establishment Type?
- 32. Q5G - We tend to scrub floors more instead of sweeping - By Size & BSC vs Internal Maintainer
- 33. Q5G - We tend to scrub floors more instead of sweeping - By Establishment Type?
- 34. Q5H - We use less cleaning agents/detergents/chemicals than we did 4 years ago - By Size & BSC vs Internal Maintainer
- 35. Q5H - We use less cleaning agents/detergents/chemicals than we did 4 years ago - By Establishment Type?
- 36. Q5I - We scrub floors using only water (no added chemicals/detergents - By Size & BSC vs Internal Maintainer
- 37. Q5I - We scrub floors using only water (no added chemicals/detergents - By Establishment Type?)
- 38. Q5J - What percent is only water? - By Size & BSC vs Internal Maintainer
- 39. Q5J - What percent is only water? - By Establishment Type?
- 40. Q5K - We use surface prep pads to remove floor finish - By Size & BSC vs Internal Maintainer
- 41. Q5K - We use surface prep pads to remove floor finish - By Establishment Type?

42. Q5L - We use chemical free cleaning technologies as substitutes for chemical cleaning - By Size & BSC vs Internal Maintainer
43. Q5L - We use chemical free cleaning technologies as substitutes for chemical cleaning - By Establishment Type?
44. Q5M - We use orbital floor scrubber for chemical free removal of floor finish - By Size & BSC vs Internal Maintainer
45. Q5M - We use orbital floor scrubber for chemical free removal of floor finish - By Establishment Type?
46. Q5N - We are moving away from Internal combustion powered machines to battery powered equipment - By Size & BSC vs
47. Q5N - We are moving away from Internal combustion powered machines to battery powered equipment - By Establishment Type?
48. Q5O - We are polishing concrete more frequently? - By Size & BSC vs Internal Maintainer
49. Q5O - We are polishing concrete more frequently? - By Establishment Type?
50. Q5P - We are planning to use more automated cleaning equipment to reduce labor costs (Q5-point agree-disagree scale)
51. Q5P - We are planning to use more automated cleaning equipment to reduce labor costs (Q5-point agree-disagree scale)
52. Q5Q - Our use of corded machines has decreased and we are using more battery-powered equipment - By Size & BSC vs Internal Maintainer
53. Q5Q - Our use of corded machines has decreased and we are using more battery-powered equipment - By Establishment Type?
54. Q5R - Our use of engine-powered equipment is increasing - By Size & BSC vs Internal Maintainer
55. Q5R - Our use of engine-powered equipment is increasing - By Establishment Type?
56. Q5S - We are using more backpack vacuums than before - By Size & BSC vs Internal Maintainer
57. Q5S - We are using more backpack vacuums than before - By Establishment Type?
58. Q5T - We always pre-sweep or dust mop before scrubbing the facility - By Size & BSC vs Internal Maintainer
59. Q5T - We always pre-sweep or dust mop before scrubbing the facility - By Establishment Type?
60. Q5U - We are starting to use more mechanized cleaning equipment to replace manual cleaning - By Size & BSC vs Internal Maintainer
61. Q5U - We are starting to use more mechanized cleaning equipment to replace manual cleaning - By Establishment Type?
62. Q5V - We are not using floor machines or low speed swing machine as often as we used to - By Size & BSC vs Internal Maintainer
63. Q5V - We are not using floor machines or low speed swing machine as often as we used to - By Establishment Type?
64. Q6 - Do you make the decision on consumables used on the floors you maintain - By Size & BSC vs Internal Maintainer
65. Q6 - Do you make the decision on consumables used on the floors you maintain - By Establishment Type?
66. Q6 - If yes, how strongly do you feel about the following statements?

North American Projections

26 Pages

North American Market Projection

1. 2017 Total North American Installed Base of Commercial Flooring Shown by Establishment and Size
2. 2017 Total North American Installed Base of Commercial Flooring Shown by Flooring Surface and Size
3. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Summary
4. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Offices
5. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Manufacturing
6. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Retail Stores
7. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Education
8. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Healthcare
9. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Hospitality
10. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity by Flooring Surface - Transportation
11. 2017 - All Surfaces - Total Labor and Material by Maintenance Activity - Projection
12. 2017 - All Surfaces - Total Market Size by Consumable Usage by Flooring Type
13. 2017 - All Surfaces - Total Market Size by Establishment Type and Equipment Type

Universe of Establishments & Sample Description

14. 2017 - North American Universe of Establishments Shown by Segment and Size - All
15. 2017 - U.S. Universe of Establishments Shown by Segment and Size - All
16. 2017 - Canada Universe of Establishments Shown by Segment and Size - All
17. 2017 - Average Square Footage by Establishment Type and Size
18. 2017 2013 2009 Total Sample - Flooring Surface Configuration - % of Total Surface
19. 2017 2013 2009 Offices - Flooring Surface Configuration - % of Total Surface
20. 2017 2013 2009 Manufacturing - Flooring Surface Configuration - % of Total Surface
21. 2017 2013 2009 Retail Stores - Flooring Surface Configuration - % of Total Surface
22. 2017 2013 2009 Education - Flooring Surface Configuration - % of Total Surface
23. 2017 2013 2009 Healthcare - Flooring Surface Configuration - % of Total Surface
24. 2017 2013 2009 Hospitality - Flooring Surface Configuration - % of Total Surface
25. 2017 2013 2009 Transportation - Flooring Surface Configuration - % of Total Surface

Sample Description

49 Pages

Sample

1. Sample - Number of Establishments by Size and Type
2. Sample - Total Square Footage by Establishment Size and Type
3. Sample - Average Square Footage by Establishment Size and Type
4. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Summary
5. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Small

6. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Medium
7. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Large
8. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Very Large
9. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Offices
10. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Manufacturing
11. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Retail Stores
12. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Retail Stores (Restaurants)
13. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Education
14. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Education - Elementary
15. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Education - Secondary
16. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Education - Higher Ed.
17. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Healthcare
18. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Healthcare - Hospitals
19. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Healthcare - Nursing & Extended Care
20. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Healthcare - Drs. & Clinics
21. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Hospitality
22. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Transportation
23. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Summary
24. Sample - Internal Maintenance Staff - % Devoted to Flooring by Establishment Size
25. Sample - Internal Maintenance Staff - % Devoted to Flooring by Establishment Type
26. Sample - BSC Staff - % Devoted to Flooring by Establishment Size
27. Sample - BSC Staff - % Devoted to Flooring by Establishment Type
28. Sample - Owned vs Leased Facilities - by Establishment Size - Number of Establishments
29. Sample - Owned vs Leased Facilities - by Establishment Type - Number of Establishments
30. Sample - Maintenance - Internal vs BSC - by Establishment Size - Number of Establishments
31. Sample - Maintenance - Internal vs BSC - by Establishment Size - Square Feet
32. Sample - Maintenance - Internal vs BSC - by Establishment Type - Number of Establishments
33. Sample - Building Age by Establishment Type

Historical Sample Based Upon 3 Major Studies - 2018 CFM, 2015 Contract Flooring & 2013 CFM

34. Sample - Number of Establishments by Size and Type
35. Sample - Total Square Footage by Establishment Size and Type
36. Sample - Average Square Footage by Establishment Size and Type
37. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Summary
38. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Small
39. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Medium
40. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Large
41. Sample - Installed Flooring - Square Footage by Establishment Type By Flooring Surface - Very Large
42. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Offices
43. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Manufacturing
44. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Retail Stores
45. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Education
46. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Healthcare
47. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Hospitality
48. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Transportation
49. Sample - Installed Flooring - Square Footage by Establishment Size By Flooring Surface - Summary

Summary of All Surfaces

24 Pages

Summary of All Flooring Surfaces

Summary of All Surfaces - Introduction and Description of Data

1. All Surfaces - Application Area - Hours Per Year On Maintenance By All Establishments - Summary
2. All Surfaces - Application Area - Labor \$'s Per Square Foot for Maintenance By Establishment - Summary
3. All Surfaces - Volume of Consumable Usage By Brand - Summary
4. All Surfaces - Consumable Usage by Key Consumable Type - Summary
5. All Surfaces - Application Area - Annual Maintenance Supplies Consumed By Flooring Surface
6. All Surfaces - Application Area - Cost Per Square Foot Of Maintenance Supplies Consumed By Establishment - Summary
7. All Surfaces - Number of Mentions By Area of Application by Equipment - Summary
8. All Surfaces - Number of Mentions By Area of Application by Power Equipment - Summary
9. All Surfaces - Number of Mentions By Area of Application by Manual Equipment - Summary
10. All Surfaces - Number of Mentions By Equipment By Brand - Summary
11. All Surfaces - Number of Machines By Equipment Type By Establishment - Summary
12. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Offices
13. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Manufacturing
14. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Retail Stores
15. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Education
16. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Healthcare
17. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Hospitality

18. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Transportation
19. All Surfaces - Application Area - Labor & Material \$'s Per Square Foot By Establishment - Summary

Offices Market Segment

304 Pages

Office Maintenance Projected to Total North America

1. Total North American Installed Base of Offices by Segment and Size
2. Estimated End-Use Applications for Offices Based Upon Ciprus Historical Research
3. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Summary
4. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Vinyl Sheet
5. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Luxury Vinyl Tile
6. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Vinyl Composition Tile
7. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Carpet/Carpet Tile
8. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Concrete Unfinished
9. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Concrete Polished
10. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Stone
11. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Terrazzo
12. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Wood Factory Finish
13. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Wood Site Finish
14. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Laminate
15. Offices - Total Labor and Material by Maintenance Activity by Area of Application - Ceramic
16. Offices - Total Labor and Material by Maintenance Activity by Flooring Surface Summary
17. Offices - Total Labor and Material by Maintenance Activity by Establishment Size and Flooring Surface - Summary
18. Offices - Total Labor and Material by Maintenance Activity - Projection
19. Offices - Consumable Usage by Area of Application - Total Market Size
20. Offices - Equipment Usage by Establishment Type and Equipment Type- Total Projected Market Size

Summary Charts of Survey Results

21. Offices - Incidence of Maintenance by BSC & Internal Staff - Summary
22. Offices - Average Square Footage Maintained By BSC & Internal Staff - Summary
23. Offices - Square Footage Maintained By Application Area - Summary
24. Offices - Average Square Footage Maintained by Establishment Size
25. Offices - Incidence of Flooring by Age - Summary
26. Offices - Incidence of Maintenance By Activity - Summary
27. Offices - Application Area - Hours Per Year On Maintenance By Key Activity - Summary
28. Offices - Application Area - % of Labor \$'s Per Square Foot for Maintenance - Summary
29. Offices - Consumable Usage - Summary
- 30.
31. Offices - Frequency of Consumable Usage - Summary
32. Offices - Quantity of Consumables Used By Brand - Summary
33. Offices - Frequency of Consumable Usage by Source - Summary
34. Offices - Frequency of Consumable Usage by Decision Maker - Summary
35. Offices - Application Area - Annual Maintenance Supplies Consumed - Summary
36. Offices - Application Area - % of Cost Per Sq Ft Of Maintenance Supplies Consumed - Summary
37. Offices - Application Area - % of Labor & Material \$'s Per Square Foot - Summary
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152. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Resurfacing
153. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Summary
154. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Small
155. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Medium
156. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Large
157. Transportation - Application Area - Labor & Material \$'s Per Square Foot By Flooring Type - Very Large