

North American Market Professional Power Tools

Market Study of The 2017 North American Market



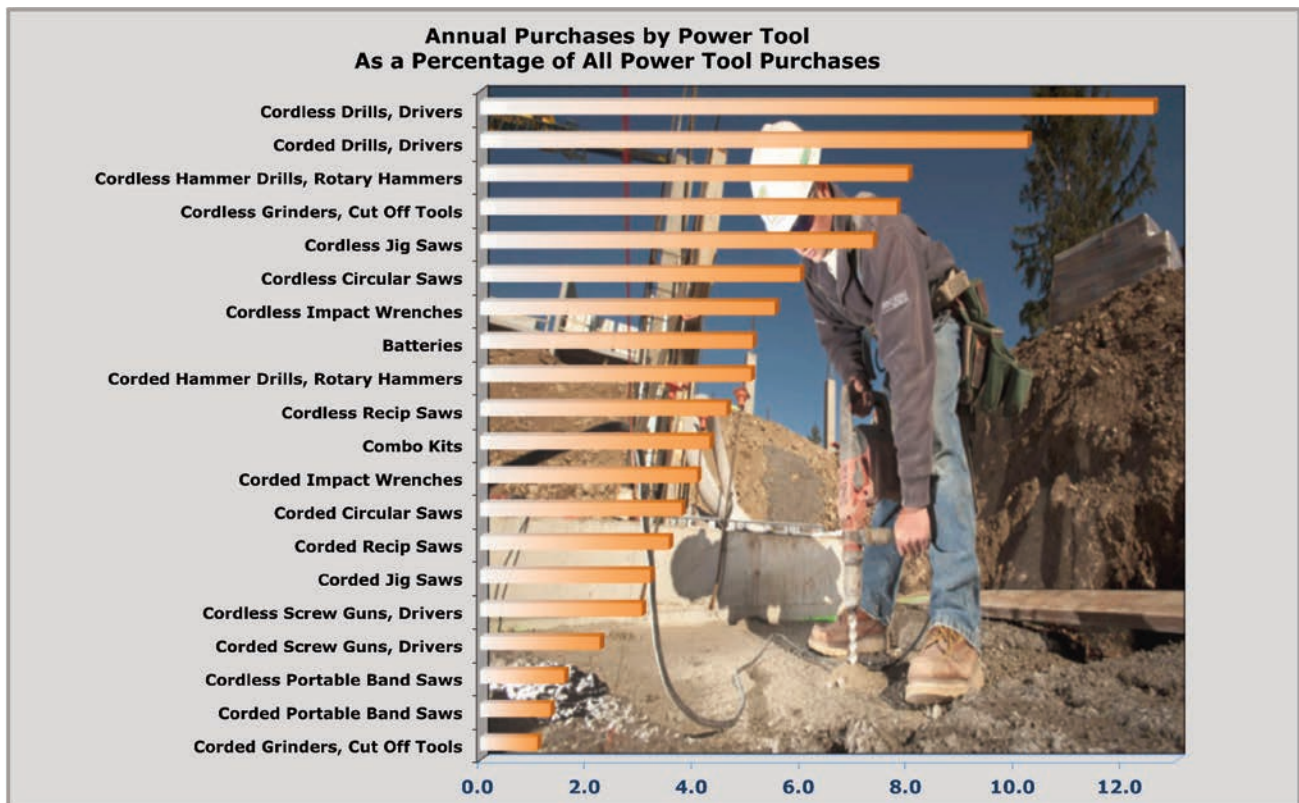
Completed Study Prospectus
Winter 2017

North American Market for Professional Power Tools Completed Study Prospectus

The Most Extensive Study of the North American Market for Professional Power Tools is Available for Sale as a Total Report or by Chapter

Ciprus Limited is pleased to announce the completion of the 2nd Edition of the The North American Market for Professional Power Tools. The study consists of 937 detailed telephone discussions with professional contractors across North America as well as many hours of additional research. It is presented in one bookmarked PDF volume containing over 1,880 pages in a detailed graphic and matrix format tables and analysis.

The 2017 Report provides a thorough review of 20 professional power tools including cordless and combo kits, batteries, corded drill drivers, hammer drills, impact wrenches, nailers, recip saws, circular saws, jig saws, portable band saws, grinders/cutoff tools and combo kits. The study tracks the purchases in units and by brand as well as by 14 sales channels by 7 contractor types, 4 contractors sizes in the U.S and 3 sizes in Canada as well as 4 U.S. regions.



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North American Market for Professional Power Tools Completed Study Prospectus

Key Features Included in the 2017 2nd Edition		
Contractor Type	Plumbing & Heating	Electrical
	HVAC	Industrial Maintenance
	Residential GC's	Commercial GC's
	Remodeling	
Establishment Size - US	Small	1-9
	Medium	10-19
	Large	20-49
	Very Large	50+
Establishment Size Canada	Small	1-9
	Medium	10-19
	Large	20+
Power Tools	Cordless Tools	Corded Tools & Batteries
	Combo Kits	Drills, Drill Drivers
	Drills, Drill Drivers	Hammer Drills
	Hammer Drills	Impact Wrenches
	Impact Wrenches	Nailers
	Nailers	Recip Saws
	Recip Saws	Circular Saws
	Circular Saws	Jig Saws
	Jig Saws	Portable Band Saws
	Portable Band Saws	Grinders, Cut Off Tools
	Grinders, Cut Off Tools	Batteries
Sales Channels	Catalogues	Internet/Company Websites
	Contractor/Building Supply	Lumberyard
	Electrical Supply	Mass Merchant - Sears
	Hardware Retailer	Plumbing Supply
	HVAC Supply	Home Depot
	Industrial Supply (STAFDA)	Lowes
	Farm & Fleet (Tractor Supply)	
Battery Voltage	6.0V	7.2V
	9.6V	12V
	14.4V	18V
	20V	24V
	28V	36V
Corded Voltage	110V	220V
Time Periods	2016	2013
Business Mix	Commercial	Residential

North American Market for Professional Power Tools Completed Study Prospectus

Key Features Included in the 2017 2nd Edition - Continued		
Battery Technology	Ni-Cad	Lithium Ion
Motor Technology	Brushed	Brushless
Chuck Size	1/4" 1/2" 1" - 1-1/8"	3/8" 3/7 - 7/8" 1-3/4" - 1-9/16"
Blade Diameter	2-1/2" 6-1/2" 7-1/2"	5-3/8" 7" 10"
Grinder Diameter	4" to 4-1/2" 7" to 9"	5" to 7" 7"
Number 1 Preferred Brand	2008 2013 2016	
Brand Selection Factors	Availability Employer approved brands list Promotional programs Previous experience	Brand Reputation Price Recommendations of co-workers
Made in America Price Premium	No Change 10% More 20% More	5% More 15% More
Brands & Favorite Brand	2016 Brands Purchased & Share	Favorite Brands 2016 & 2013
Reason for Changing Channels	Buy here personally Closer to job/home Contractor program Prior source closed Lower prices	Brand availability Improve quality Credit line Corporate directive Consolidate buying
Average Life Expectancy	In Years	

North American Market for Professional Power Tools Completed Study Prospectus

Available in a Total PDF Report or by One of 20 Product Chapters

Complete Report Includes all 20 Product Chapters

The complete report contains over 1,880 pages of data, charts, tables, summary tables, graphs and a detailed assessment of each power tool in the North American Market. This study is the most comprehensive report on professional power tools ever published in one easily referenced document.

The information has been developed through an extensive database of 937 detailed interviews with professional contractors across the North America and through many hours of detailed analysis to provide the most complete body of research on the professional power tool market and market potential for professional power tools available. Each subscription - full report or individual chapters is sent electronically in PDF format or optional CD.

All subscriptions include unlimited email and telephone consultation.

For more information please call John Ciprus (860) 575-9040 (m) or e-mail at john.ciprus@ciprus.com.

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Report and Chapter	Pricing Schedule - Individual Chapters																				
Report Description	Complete Report	Combo Kits	Batteries	Cordless Drills, Drivers	Hammer Drills	Impact Wrenches, Drives	Cordless Screw Drivers, Screw Guns	Cordless Recip Saws	Cordless Circular Saws	Cordless Jig Saws	Cordless Portable Band Saws	Cordless Grinders, Cut Off Tools	Corded Drills, Drivers	Corded Hammer Drills, Rotary Hammers Corded	Corded Impact Wrenches	Corded Screw Drivers, Screw Guns	Corded Recip Saws	Corded Circular Saws	Corded Jig Saws	Corded Portable Band Saws	Corded Grinders, Cut Off Tools
		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Report & Chapter Pricing	\$28,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Pages	1,880	250	250	258	258	258	254	254	258	254	254	258	254	254	254	246	250	254	250	250	254
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* Orders for more than one chapter will receive a 10% discount.

Report Outline by Chapter

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